



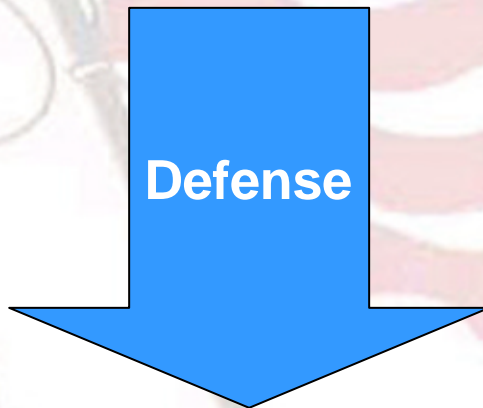
6th Annual Expeditionary Warfare Conference

**Charles M. Hall
President
General Dynamics Land Systems**

The Changing Face of Uncertainty

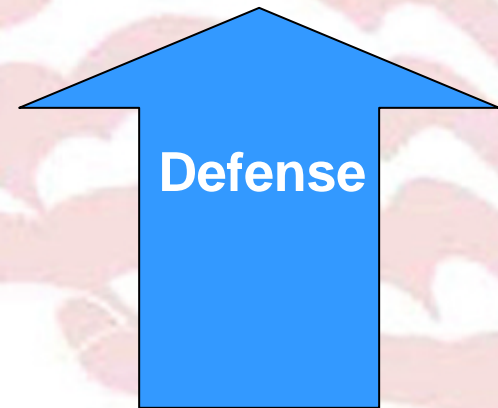
September 11th

- ★ No Perceived Threat
- ★ Little Public Interest
- ★ Constrained Defense \$



**Uncertainty in a Declining
Defense Environment**

- ★ Real Threat
- ★ Full Public Support
- ★ Rising Defense \$

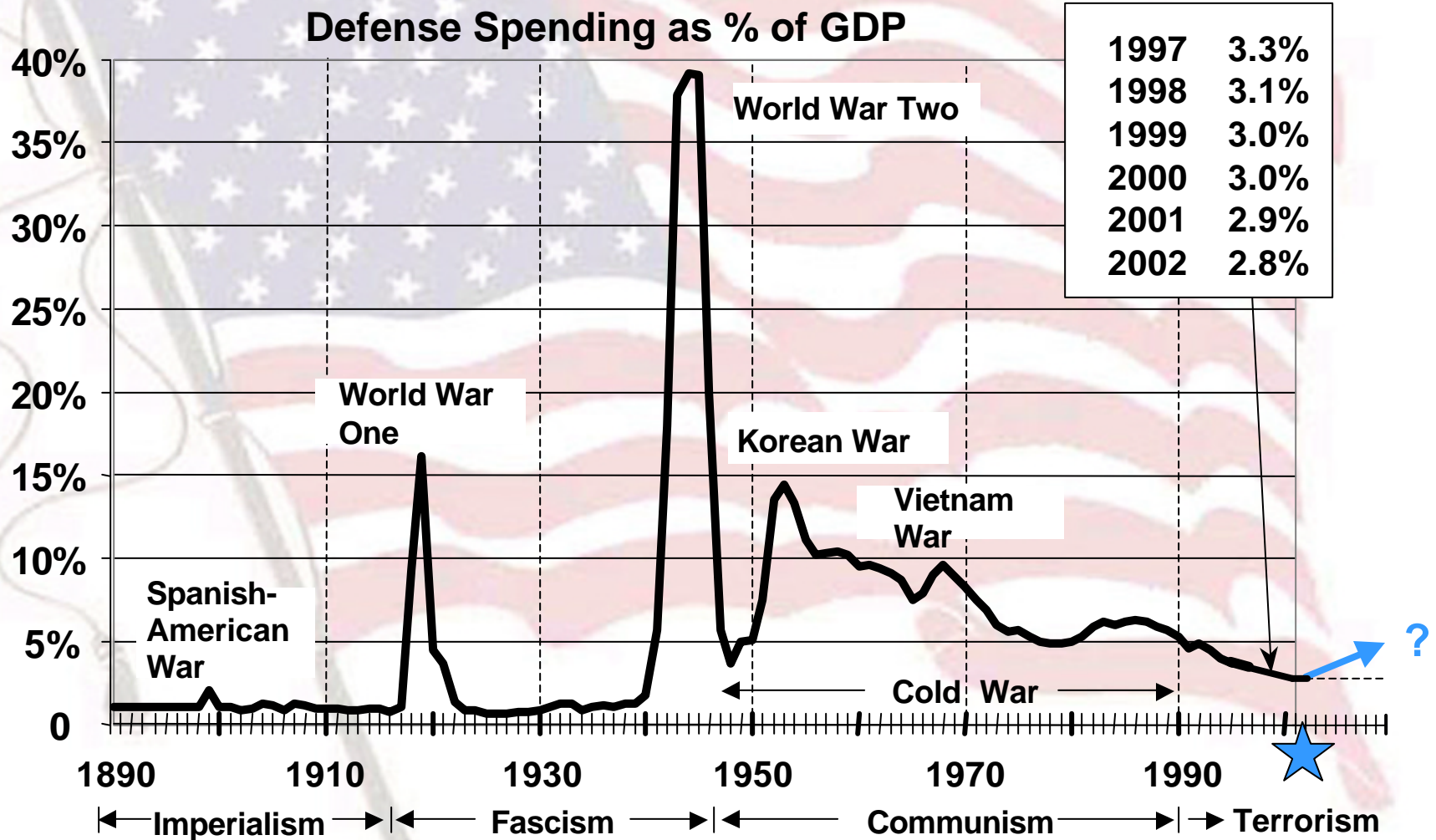


**Uncertainty in a Growing
Defense Environment**

2001: DoD's Year of Uncertainty



Threats Drive Defense Spending

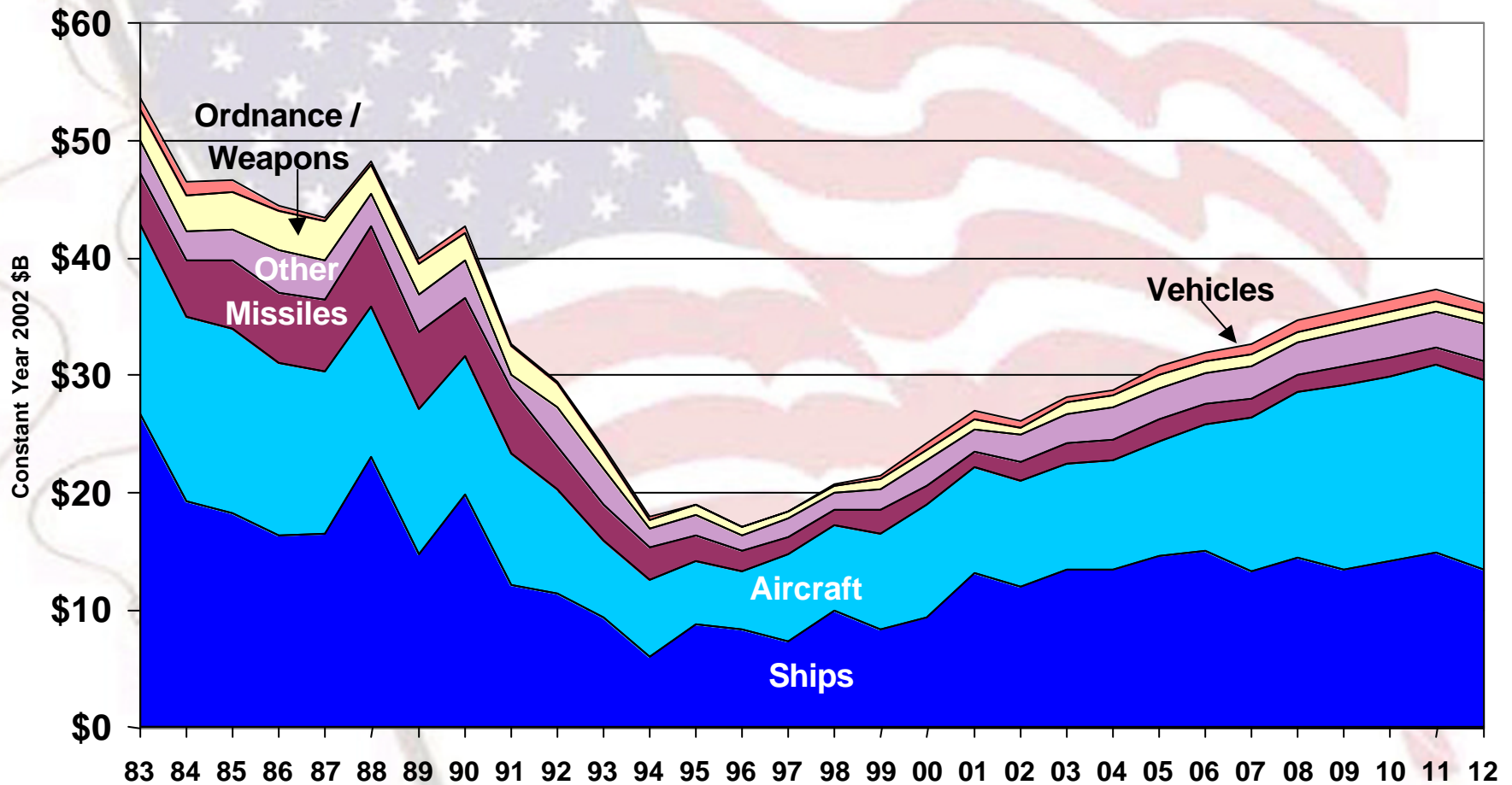


Paradigm Shift in Force Planning

- ★ **Preparing for Homeland Defense may Require Changes in Force Structure and Organization ...**
- ★ **DoD will Continue to Examine Roles and Responsibilities of its Active and Reserve Forces to Ensure They are Properly Organized, Trained and Equipped ...**
- ★ **It is Clear that U.S. Forces, Including the United States Coast Guard, Require more Effective Means, Methods and Organization to Perform these Missions**

Excerpts - Quadrennial Defense Review Report

Navy Procurement Budget History and Projection



What does the Navy and the Marine Corp. Need?

- ★ **Highly Skilled Men and Women**
- ★ **Affordable Solutions**
- ★ **Strong Industrial Partners**
- ★ **Effective, Reliable Systems and Technology**



AAAV
LEADING THE WAY

What does Industry Need?

- ★ **Highly Skilled Men and Women**
- ★ **Stable Production and Engineering Base**
- ★ **Organic Growth**
- ★ **Collaboration and Service Support**

Closing Thoughts

- ★ **Best Men and Women**
- ★ **Effectively Utilized Industrial Partners**
- ★ **Solid Balance between Current Security and Future Preparedness**
- ★ **Efficient Acquisition Process**
- ★ **Maintain Military Superiority**



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